

Toussaint L'Ouverture High School for Arts & Social Justice

March 9, 2007

Michael J. Burke
Chief Financial Officer
The School District of Palm Beach County, Florida
Division of Financial Management
3300 Forest Hill Blvd., Suite A-306
West Palm Beach, FL 33406-5870

Dear Mr. Burke:

Toussaint L'Ouverture High School for Arts & Social Justice, hereafter referred to as "the school," hereby submits its financial recovery plan.

The school closed its fiscal year 2005-06 with a total fund balance of the General Fund in deficit of (\$120,878), which, according to the independent auditor's report, "had decreased by \$76,695 over the prior year." The expenses had been over budget "primarily because the school was forced to move due to a pending eminent domain lawsuit brought against the landlord by the City of Delray Beach, and suffered approximately \$250,000 in losses pertaining to the move." The school sustained losses from Hurricane Wilma during the prior year as well, which led to its cash flow deficits when operating funds had to be used for extensive water damage remediation in its building before moving to the new campus. The Insurance Company rejected the school's claim and refused to cover its losses. However, in the fall of 2006 the school obtained a Small Business Loan of approximately \$80,000 (repayable at 4 ½ % over ten years at approximately \$850.00 a month, with the first payment deferred until September 2007). In early 2007, the school also received a FEMA Disaster Assistance grant (non-repayable) of approximately \$32,000 for losses not covered by SBA. A grant in the amount of \$25,000 was awarded by the Lattner Foundation in December 2006. Thus, by February 28, 2007, the fund balance deficit had been reduced to (\$50,400) with a \$29,600 positive fund balance after the well timed receipt of the above mentioned relief funds. The projected fund balance as of the end of fiscal year 06-07 is + \$8,017, showing that the deficit will have been liquidated. The enclosed projected budget includes scheduled payments toward all notes payable. The school does not consider itself to be in financial emergency as it currently projects a positive fund balance for this and next fiscal years. Our aim is to create and maintain a 3% reserve fund.

The school initiated its financial recovery plan late in 2006 by renegotiating both rent and salaries, its two largest recurring expense categories. The school successfully negotiated rent from \$23,750 per month July-October to \$18,000 beginning November 2006. The school was originally given this rent reduction for four months and is negotiating to make \$18,000 per month the rate through June 2008. In addition in light of reduced enrollment from the 165 students projected at the beginning of the year, the school has renegotiated its contracts with administrators and teachers.

School Address:
14610 Military Trail # G-1
Delray Beach, FL 33484

Mailing Address:
777. E. Atlantic Ave. # 242
Delray Beach, FL 33483

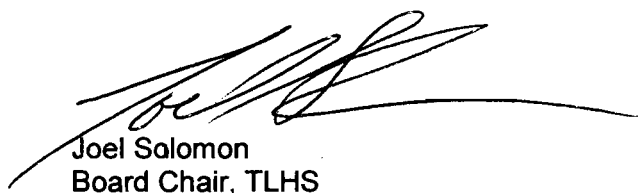
EXHIBIT A

The Chief Academic and Chief Operating Officers, who voluntarily had already reduced their contracts from \$70,000 in prior years to \$60,000 in the current year, further decreased their salaries to \$56,500 and have accepted increased workloads to compensate for cuts in teachers' contracts. Teachers' loads were reduced in the second semester from five courses to four courses per full-time faculty member with minimum academic disruption, and salaries were decreased by approximately 20% in proportion to the new teaching loads (thus retaining teachers' hourly rates). In addition, one full-time math teacher who resigned was replaced by a part-time teacher, and the guidance counselor position was eliminated for the second semester, with the Chief Academic Officer and Director of Student Services providing guidance services. In addition, the school has contracted 20% of one administrative assistant's work hours to a non-profit organization (NAPT) on a fee-for-service basis, thereby reducing the school's cost of carrying this employee by 20%. The school has leased its facility on week-ends to a number of community organizations, including churches and private individuals. The school is working to lease portions of its facility to serve as a Caribbean Community Center. Other cost-cutting measures include reducing electricity usage by 17% (\$5,000 annually) by turning off A/C units on nights and week-ends when the building is not in use, using energy-saving light bulbs, and training all constituents to close doors behind them and turn off lights, and requesting a site survey from FPL energy conservation team. Office and classroom supplies cost can also be reduced by 5% through the use of bulk and discount ordering and the use of recycled supplies.

The second stage of the school's financial recovery plan involves grant writing and fundraising efforts. In addition to small grants and donations obtained from the Delray Beach Chamber of Commerce and individuals, the school was awarded a grant from the Lattner Foundation in the amount of \$25,000 in December 2006 and expects to write additional grants for that amount or higher in the next fiscal year. The Chair of the Board of Directors is assisting school administrators in seeking sustaining pledges and donations in order to establish a reserve fund. A number of community leaders have contacted the school and offered help with fundraising events. The first such event is scheduled for 18 May 2007

If you should have any questions, please contact Diane Allerdyce, CAO, or Joseph Bernadel, COO at (561) 495-9991.

Sincerely,



Joel Salomon
Board Chair, TLHS

Copies to: Lung Chiu, District Auditor
Janice Cover, Assistant Superintendent, Quality Assurance
Juanita Edward, Director, Charter Schools
Jeannette Merced, Specialist, Accounting Services.

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TEL: (561) 495-9991
FAX: (561) 495-1877
WEB: www.toussaintlouverture.org
E-Mail: info@toussaintlouverture.org

Income	Total		Mar Jun 07	Total 06-07	proj 07-08
	Jul 06-Feb 07				
FUND BALANCE CARRY-OVER					\$ 88,017
Capital Outlay	\$ 69,185	\$ 34,592	\$ 103,777	\$ 109,239	
Donation	\$ 4,937	\$ 2,468	\$ 7,405	\$ 10,000	
FEFP	\$ 497,823	\$ 248,912	\$ 746,735	\$ 786,036	
Grants	\$ 750	\$ 375	\$ 1,125	\$ 1,184	
IDEA Grant	\$ 5,466	\$ 2,733	\$ 8,199	\$ 8,631	
Interest Income	\$ 408	\$ 204	\$ 612	\$ 644	
Lattner Foundation	\$ 25,000	\$ -	\$ 25,000	\$ 25,000	
Total	\$ 603,568	\$ 289,284	\$ 892,852	\$ 1,028,751	
Miscellaneous Income					
Fees For Services	\$ 1,231	\$ 1,800	\$ 3,031	\$ 10,800	
LOAN	\$ 882	\$ 441	\$ 1,323	\$ 1,393	
Miscellaneous Income - Other	\$ 3,155	\$ 1,577	\$ 4,732	\$ 4,981	
Total Miscellaneous Income	\$ 5,269	\$ 3,818	\$ 9,087	\$ 17,174	
Rental Income	\$ 4,973	\$ 2,487	\$ 7,460	\$ 7,852	
SBA LOAN	\$ 80,000	\$ -	\$ 80,000	\$ -	
FEMA GRANT	\$ 32,811	\$ -	\$ 32,811	\$ -	
Special Items	\$ 60	\$ 30	\$ 90	\$ 100	
Title I Grant	\$ 12,323	\$ 13,022	\$ 25,345	\$ 25,000	
Title I Improvement Grant	\$ 9,095	\$ 27,285	\$ 36,380	\$ -	
Total	\$ 139,261	\$ 42,824	\$ 182,085	\$ 32,952	
Total Income	\$ 748,098	\$ 335,926	\$ 1,084,024	\$ 1,078,877	

Expense					
5000 Instruction					
5000-100 Salaries	\$ 264,902	\$ 66,516	\$ 331,418	\$ 408,267	
Total Salaries	\$ 264,902	\$ 66,516	\$ 331,418	\$ 408,267	
5000-300 Purchased Services					
5000-310 Professional & Technic	\$ 6,523	\$ 3,261	\$ 9,784	\$ 9,000	
5000-330 Travel	\$ 1,168	\$ 584	\$ 1,752	\$ 1,844	
5000-370 Communication	\$ 226	\$ 113	\$ 339	\$ 358	
Total 5000-300 Purchased Services	\$ 7,917	\$ 3,958	\$ 11,875	\$ 11,202	
5000-510 supplies	\$ 3,381	\$ 1,690	\$ 5,071	\$ 5,100	
5000-520 Textbooks	\$ 1,533	\$ 766	\$ 2,299	\$ 2,300	
5000-530 Instructional & Curric	\$ 82	\$ 41	\$ 123	\$ 130	
5000-570 Food	\$ 13	\$ 6	\$ 19	\$ 20	
5000-620 Media Services	\$ -	\$ -	\$ -	\$ -	
5000-642 Non-Capitalized Equip	\$ 920	\$ 460	\$ 1,380	\$ 700	
5000-643 NON-capitalized comp h	\$ 2,622	\$ 1,311	\$ 3,933	\$ 2,900	
5000-644-capitalized comp h	\$ 245	\$ 123	\$ 368	\$ 387	
5000-730 Dues & subscription	\$ 20	\$ 10	\$ 30	\$ 32	
5000-790 Misc. Exp.	\$ 500	\$ 250	\$ 750	\$ 790	
5100-510 Supplies	\$ 170	\$ 85	\$ 255	\$ 268	
5100-642 Non Capital Exp.	\$ 415	\$ 208	\$ 623	\$ 655	
Totals	\$ 9,901	\$ 4,950	\$ 14,851	\$ 13,282	
Total 5000/5100	\$ 282,721	\$ 75,424	\$ 358,145	\$ 432,751	
6120-590 Assessment	\$ 135	\$ 68	\$ 203	\$ 213	
6150-310 Parent Training	\$ 150	\$ 75	\$ 225	\$ 237	
6150-510 supplies	\$ 12	\$ 6	\$ 18	\$ 19	
6150-570 Food Service	\$ 298	\$ 149	\$ 447	\$ 470	
Total 6120/6150	\$ 595	\$ 298	\$ 893	\$ 939	
6200 Instructional Media Servic	\$ -	\$ -	\$ -	\$ -	
6200-350 Repair & Maint	\$ 349	\$ 175	\$ 524	\$ 551	
Total 6200 Instructional Media Servic	\$ 349	\$ 175	\$ 524	\$ 551	
6400 Instructional Staff Traini	\$ -	\$ -	\$ -	\$ -	
6400-330 Travel	\$ 93	\$ 46	\$ 139	\$ 1,100	
6400-570 Food Svc	\$ 129	\$ 65	\$ 194	\$ 204	
6400-730 staff training fee	\$ 350	\$ 175	\$ 525	\$ 553	
Total 6400 Instructional Staff Traini	\$ 572	\$ 286	\$ 858	\$ 11,757	
7100-310 Legal Svc to Board	\$ 1,909	\$ 954	\$ 2,863	\$ 3,014	
7200 General Administration	\$ -	\$ -	\$ -	\$ -	
7200-360 Mail Box Rental	\$ 223	\$ 112	\$ 335	\$ 352	
7200-730 Dues & Subscriptions	\$ -	\$ -	\$ -	\$ -	
7200-790 Misc. Exp.	\$ 100	\$ 50	\$ 150	\$ 158	
Total 7200 General Administration	\$ 323	\$ 162	\$ 485	\$ 510	

7300 School Administration					
7300-100 Salaries	\$ 113,377	\$ 56,688	\$ 170,065	\$ 170,065	
7300-230 Group Insurance	\$ 50	\$ 25	\$ 75		
7300-310 Professional & Technic	\$ 74	\$ 37	\$ 111	\$ 117	
7300-330 Travel	\$ 188	\$ 75	\$ 263	\$ 250	
7300-361 Copier Lease	\$ 2,390	\$ 1,195	\$ 3,585	\$ 3,585	
7300-370 Communication	\$ 7,696	\$ 3,848	\$ 11,544	\$ 11,152	
7300-390 Other Purchased Servic	\$ 612	\$ 306	\$ 918	\$ 800	
7300-460 Administrative Travel	\$ 105	\$ 52	\$ 157	\$ 165	
7300-510 School Supplies	\$ 6,642	\$ 3,321	\$ 9,963	\$ 8,487	
7300-570 Food Services	\$ 348	\$ 174	\$ 522	\$ 549	
7300-730 Dues & Fees	\$ 287	\$ 144	\$ 431	\$ 453	
7300-790 Misc. Exp.	\$ 316	\$ 145	\$ 461	\$ 250	
Total 7300 School Administration	\$ 132,084	\$ 66,010	\$ 198,094	\$ 195,873	
7400 Facilities Acquisition and					
7400-360 Lease	\$ 855	\$ 428	\$ 1,283	\$ 1,351	
Total 7400 Facilities Acquisition and	\$ 855	\$ 428	\$ 1,283	\$ 1,351	
7500 Fiscal Services					
7500-310 Professional Services	\$ 8,170	\$ 4,085	\$ 12,255	\$ 12,900	
7500-730 Dues and Fees	\$ 177	\$ 89	\$ 266	\$ 279	
Total 7500 Fiscal Services	\$ 8,347	\$ 4,174	\$ 12,521	\$ 13,179	
7600 Food Services					
7600-570 Food	\$ 704	\$ 352	\$ 1,056	\$ 1,112	
Total 7600 Food Services	\$ 704	\$ 352	\$ 1,056	\$ 1,112	
7700 Central Services					
7730 Central Services					
7300-730 Dues & Fees	\$ 1,457	\$ 729	\$ 2,186	\$ 2,301	
7730-390 Other Purchased Servic	\$ 5,097	\$ 2,549	\$ 7,646	\$ 8,048	
Total 7700 Central Services	\$ 6,554	\$ 3,277	\$ 9,831	\$ 10,349	
7720-390 Advertising	\$ 3,825	\$ 1,913	\$ 5,738	\$ 5,039	
7720-390 Information Services	\$ 175	\$ 88	\$ 263	\$ 276	
Total 7720	\$ 4,000	\$ 2,001	\$ 6,001	\$ 5,315	
7800 Pupil Transportation Servi					
7800-330	\$ 11,555	\$ 5,778	\$ 17,333	\$ 18,245	
7800-730 Dues & Fees	\$ 100	\$ 50	\$ 150	\$ 158	
Total 7800 Pupil Transportation Servi	\$ 11,655	\$ 5,828	\$ 17,483	\$ 18,403	
7900 Operation of Plant					
7900-310 Professional Services	\$ 20,153	\$ 10,076	\$ 30,229	\$ 31,820	
7900-320 General Liability Insu	\$ 4,328	\$ 2,164	\$ 6,492	\$ 6,834	
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7900-370 Communication	\$ 7,470	\$ 3,735	\$ 11,205	\$ 11,795	
7900-380 Utility	\$ 236	\$ 25	\$ 261	\$ 235	
7900-390 Other Prurchase Service	\$ 720	\$ 360	\$ 1,080	\$ 1,000	
7900-430 Electricity	\$ 19,381	\$ 9,691	\$ 29,072	\$ 30,000	
7900-510 Supplies	\$ 849	\$ 424	\$ 1,273	\$ 1,340	
7900-730 Dues & Subscriptions	\$ 1,443	\$ 72	\$ 1,515	\$ 2,278	
7900-750 Temporary Labor	\$ 1,125	\$ 563	\$ 1,688	\$ 1,777	
Total 7900 Operation of Plant	\$ 251,963	\$ 111,369	\$ 363,332	\$ 339,830	
8100 Maintenance of Plant					
8100-350 Equipement Lease & Mai	\$ 1,274	\$ 637	\$ 1,911	\$ 2,012	
Total 8100 Maintenance of Plant	\$ 1,274	\$ 637	\$ 1,911	\$ 2,012	
9100-570	\$ 216	\$ 108	\$ 324	\$ 340	
9100 Community Services					
9100-510 supplies	\$ 109	\$ 54	\$ 163	\$ 172	
9100-730	\$ 40	\$ 20	\$ 60	\$ 63	
Total 2310 Community Services	\$ 364	\$ 182	\$ 546	\$ 575	
2310 Notes Payable					
2310-790 miso					
McGraw Hill	\$ 9,000	\$ 4,000	\$ 13,000	\$ -	
ABS	\$ 5,180	\$ 2,000	\$ 7,180	\$ 6,000	
SBA	\$ -	\$ -	\$ -	\$ 9,000	
Total Expense	\$ 718,450	\$ 277,557	\$ 996,007	\$ 1,052,521	
Net Income	\$ 748,098	\$ 335,926	\$ 1,084,024	\$ 1,078,877	
	\$ 29,648	\$ 58,369	\$ 88,017	\$ 26,356	

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